Exhibitor and Sponsor Prospectus

31st Annual International Women in Aviation Conference
March 5–7, 2020
Disney’s Coronado Springs Resort
Lake Buena Vista, Florida
I am incredibly proud of the role Women in Aviation International plays in ensuring the aviation industry has a vibrant future. As we look toward our 31st Annual International Women in Aviation Conference, March 5–7, 2020, in Lake Buena Vista, Florida, at the newly renovated Disney’s Coronado Springs Resort. We are excited to continue sharing the many opportunities aviation offers, build on our organization’s strong partnerships, and celebrate our successful scholarship program.

None of this success would be possible without the support of our conference exhibitors and sponsors. Our annual three-day conference is the cornerstone of WAI.

We Need You to Keep the Conference Thriving!

As many of our attendees are students or young professionals early in their career, we are particularly sensitive to keeping the conference affordable to all. Your company’s participation continues to support this goal. In turn, WAI is committed to providing our exhibitors and sponsors maximum exposure to this important segment of the industry.

We’ve come a long way since our first conference in 1990. The 2019 conference in Long Beach, California, attracted 4,500 attendees representing 33 countries visiting an exhibit hall including 170 exhibitors.

We are pleased to have captured the energy and excitement of our attendees, exhibitors, and sponsors at #WAI20 in a short video we encourage you to view at http://bit.ly/WAILongBeach.

A One-of-A-Kind Event of Inclusion, Enthusiasm, and Broad Appeal

Your support means a lot to us, and we want to partner with you to find an appropriate sponsorship level that meets the objectives of your company and provides the best return on your investment. We actively seek to recognize our sponsors and have a program in place to ensure your company receives the recognition it deserves, including:

- Pre- and post-conference news releases
- Pre- and post-conference social media posts
- Sponsor listings in the conference program, on the website, and the 2020 conference app
- Advertising space in Aviation for Women magazine (at select levels)
- Signage or digital recognition
- Complimentary exhibitor space (at select levels)
- Complimentary conference registrations for representatives
- WAI corporate membership (at select levels).

The following pages provide details of the sponsor levels as well as exhibit area opportunities. We have enclosed a copy of the 2019 March/April issue of Aviation for Women magazine listing last year’s sponsors and exhibitors.

All the WAI members and staff are extremely grateful for your support of our efforts. In the coming weeks, we will be calling to discuss your sponsorship plans for 2020. With your support we can continue to offer this unique opportunity for members of the aviation industry to connect, engage, and inspire.

Dr. Peggy Chabrian, President

To apply for exhibit space, go to www.WAI.org/20conference
What’s In It For My Company?

Outside of the vast number of marketing and advertising opportunities, participants in the 2020 International Women in Aviation Conference are offered extensive networking opportunities throughout the three-day event, and within the exhibit hall.

This event isn’t all business though! Learning opportunities abound with a diverse schedule of educational sessions, and evening social activities offer even more ways to connect with women in all stages of their careers. More than 4,000 attendees from all segments of the aviation industry are expected to join us in Florida.

Advertising Opportunities

*Aviation for Women* Magazine with Conference Program

The annual conference program is bound into the March/April issue of *Aviation for Women* magazine. This issue is distributed both by mail and digitally to all WAI members around the world. In addition, it is widely distributed at conference to attendees and available at various locations on site, and at trade shows where we exhibit.

The program section includes valuable information about sponsors, speakers, Pioneer Hall of Fame inductees, education sessions, and more. By binding the special pull-out program book into the center of our flagship publication, conference advertisers have access to the entire Women in Aviation International membership of approximately 15,000 readers regardless of conference attendance.

The March/April issue is definitely the place to be. But don’t stop there! Keep your message fresh by extending your advertising throughout the year. Contact Kelly Murphy, director of communications, at kmurphy@wai.org or call 703-967-8113 to discuss the variety of opportunities available.

It’s Easy to Join Us in Lake Buena Vista, Florida!

1. Join WAI as a corporate member to get discounted prices on booth space and advertising.

2. Canvass your employees to determine who would get the most out of the best three days in aviation for women.

3. Complete the exhibitor application and email it to WAI.

4. Make your plans, choose your group, secure your hotel rooms, and reserve your flights.

5. Plan your advertising in *Aviation for Women* magazine. Customize your advertising to speak to our unique aviation audience. Don’t forget to consider *The Daily* to increase your on-site exposure to conference attendees.

6. Determine the best sponsorship level for your company to showcase your name and logo at the conference.

7. Select an exciting donation to expand your visibility by having a presence on the Silent Auction tables. Funds raised are used to support scholarships and education agendas.

8. Review the services from GES on the WAI website in January.


10. Pick up your exhibitor or sponsorship badges first thing at registration to ensure your access to the exhibit hall.

Enjoy the WAI2020 conference!

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*The Daily* at the Conference

*The Daily* is our on site publication featuring the latest news and events of the day, as well as human interest stories and exhibitor lists. Published Thursday, Friday, and Saturday during the conference, advertising space is available to exhibitors and sponsors. Issues are distributed at registration, in the exhibit hall, and at each morning’s general session.

For more information, contact Kelly Murphy, director of communications, at kmurphy@wai.org or call 703-967-8113.
2019 Exhibitors

Abingdon Co
ABX Air
AeroGuard Flight Training Center
AeroStar Training Services
Air Cargo Carriers Inc.
Air Evac Lifeteam
Air Force Civilian Service
Air Force Reserve
Air Line Pilots Association International
Air National Guard
Air Race Classic Inc.
Air Wisconsin Airlines Corp.
Airbus
Alaska Airlines
AlliantAir
Alied Pilots Association
Alpha Eta Rho Inc.
ALSIM
Amazon
American Airlines
American Airlines Federal Credit Union
Ameriflight LLC
AOPA-Aircraft Owners and Pilots Association
Arizona State University Polytechnic Campus
Art-Craft Paint Inc.
Association for Women in Aviation Maintenance (AWAM)
Atlas Air Inc.
ATP Flight School
Auburn University Aviation Center
Aurora Flight Sciences
AviAll Services Inc.
Aviation Search Group LLC
Aviation Technical Services Inc.
Aviation Weather Center
AviationJewelry.Com
Bemidji Aviation Services Inc.
Bombardier Aerospace
Bose Corporation
Boutique Air
CAE
California Aeronautical University
California Baptist University
California Wing Specialties
Cape Air
Cirrus Aircraft
Columbia Helicopters
CommAir
Compass Airlines
Contrail
Coradine-LogTen Pro X
David Clark Company Inc.
Delta Private Jets
Delta State University-Commercial Aviation
Desert Jet
Dynamic Aviation
Embry-Riddle Aeronautical University
Emirates Airlines
Empire Airlines
Endeavor Air
Envoy Air Inc.
Executive Jet Management
Experimental Aircraft Association
ExpressJet Airlines
FAA/Airmen DUI/DWI Program
FAA Civil Aerospace Medical Institute
FAA Office of Civil Rights
Falcon Aviation Academy
FedEx Express
Flexjet
Flight School Association of North America
Flightdocs
FlightSafety International
Freight Runners Express
Frontier Airlines
FSSolutions
Garmin International
GE Aviation-Lafayette Engine Facility
Gojet Airlines
Gulfstream
HAECO Americas/HAECO Cabin Solutions
Hawaiian Airlines
Horizon Air
IFOD-Institute of Flight Operations & Dispatch Training
International Society of Women Airline Pilots
International Society of Air Safety Investigators
Jacksonville University
Jeppesen
JetBlue
JETPUBS Inc.
JetSuite/JetSuiteX
JSfirm.com
Kent State University College of Aeronautics
L3 CTS Airline Academy
Lewis University
Liga International, The Flying Doctors of Mercy
Long Beach Airport
Lufthansa Aviation Training USA
M & H Uniforms
Mamava Inc.
Mesa Airlines
Metropolitan State University of Denver
Middle Tennessee State University
Mission Aviation Fellowship
Mountain Air Cargo
National Air Traffic Controllers Association
National Association of State Aviation Officials
National Gay Pilots Association
National Geospatial Intelligence Agency
National WASP Museum
NetJets
Ohio University
Omni Air International
OSM Aviation-Norwegian
Pan Am International Flight Academy
Pearls With Purpose Foundation
Phoenix East Aviation (PEA)
Piedmont Airlines
Piper Aircraft, Inc.
PlaneSense Inc.
Priester Aviation
Professional Aviation Safety Specialist
PSA Airlines
RAA
Ravn Air Group
Republic Airways
Saint Louis University/Parks College
Shell Aviation
Silver Airways
SkyWest Airlines
Sling Pilot Academy
Southern Illinois University
Southwest Airlines
Spirit Airlines
Sun Country Airlines
Texas Woman’s University
Textron Aviation
The Boeing Company
The Ninety-Nines Inc.
The Ohio State University
Thomas Edison State University
Trans States Airlines
Transportation Security Administration (TSA/D)
Travelpro
U.S. Coast Guard Recruiting Command
Uber
United Airlines
University Aviation Association
University of Dubuque
University of North Dakota
UPS
US Aviation Academy
US Marine Corps
USAA
USDA Forest Service
Utah State University
UTC Pratt & Whitney
Vaughn College of Aeronautics and Technology
VT AAA Flight School
Walmart Aviation
West Star Aviation
Western Michigan University College of Aviation
Wings Financial Credit Union
Wings For Val Foundation
Women in Corporate Aviation
Women Military Aviators Inc.
XOJET Inc.

“Love the hours, fast-pace sales, customers are extremely nice, well organized, and awesome staff!”

To apply for exhibit space, go to www.WAI.org/20conference
Major Sponsor Levels

Diamond Eagle  $50,000 or more
- Complimentary full page ad in *Aviation for Women* magazine (conference issue) AND one additional ad in a subsequent issue of *Aviation for Women*
- 30 complimentary conference registrations
- Complimentary exhibit space (up to four 10' x 10' booth spaces)
- WAI Supersonic Corporate Membership for the year
- Social media post on #ThankfulThursday pre-conference

Platinum Eagle  $27,500 or more
- Complimentary full page ad in *Aviation for Women* magazine (conference issue)
- 20 complimentary conference registrations
- Complimentary exhibit space (up to three 10' x 10' booth spaces)
- WAI Supersonic Corporate Membership for the year
- Social media post on #ThankfulThursday pre-conference

Gold Eagle  $18,000 or more
- Complimentary half page ad in *Aviation for Women* magazine (conference issue)
- 10 complimentary conference registrations
- Complimentary exhibit space (up to two 10' x 10' booth spaces)
- WAI Supersonic Corporate Membership for the year
- Complimentary social media posts on #ThankfulThursday pre-conference
- Social media post on #ThankfulThursday pre-conference

Silver Eagle  $12,000 or more
- Five complimentary conference registrations
- Complimentary exhibit space (one 10' x 10' booth space)
- WAI Supersonic Corporate Membership for the year
- Social media post on #ThankfulThursday pre-conference

Bronze Eagle  $6,000 or more
- Three complimentary conference registrations
- Half price on exhibit space (one 10' x 10' booth space)
- Social media post on #ThankfulThursday pre-conference

Affiliate  $3,000 or more
- Two complimentary conference registrations
- Social media post on #ThankfulThursday pre-conference

Friend  $1,500 or more
- Social media post on #ThankfulThursday pre-conference
- Acknowledgement on website and in *Aviation for Women* magazine

2020 Sponsorship Opportunities

Meal Functions

- Luncheon (Gold Level Required) ............................................. $100,000
- Celebration Dinner (Gold Level Required) .............................. $90,000
- Connect Reception .............................................................. $60,000
- Pioneer Hall of Fame Ceremony & Awards ......................... $40,000
- Young Professionals Reception ........................................... $20,000
- WAI Chapter Reception ....................................................... $15,000
- New Members Connect ....................................................... $12,000
- Chairman’s Reception ......................................................... $5,000

Meeting Functions

- Friday General Session ....................................................... $18,500
- Saturday General Session ................................................... $18,500
- Friday Education Sessions ................................................ $12,000
- Saturday Education Sessions ........................................... $12,000
- Registration Area/Packet Pickup ...................................... $12,000
- Networking 101 for College/University Students ............... $7,500
- Wings Society Reception ..................................................... $7,500
- Fast 40 Sessions ................................................................. $5,000
- Chapter Leadership Workshop ......................................... $3,500
- Aerospace Educators Workshop ...................................... $3,000
- Minute Mentoring ............................................................ $3,000
- Professional Development Seminars (2) .......................... $3,000/each
- Hiring Briefing Rooms .................................................. $1,000/each
- Tour Buses ........................................................................ $1,000/each

Media Opportunities

- Conference App ................................................................. $18,000
- AFW Conference Issue Front Cover Tip-On ..................... $12,500
- Welcome Video ................................................................. $12,000
- Show Daily Thursday/Friday/Saturday ......................... $7,500/each or 3 for $20,000
- Media/Press Room ............................................................. $7,000
- Conference App Banner Ads (3) ................................ $3,000/each or 3 for $8,000
- Author’s Corner ................................................................. $2,500
- Charging Stations ............................................................... $1,250/each

Girls in Aviation Day

- Girls in Aviation Day Lunch ............................................... $25,000
- Girls in Aviation Day Activity Area ................................. $12,000
- Girls in Aviation Day Supplies .......................................... $7,500
- Girls in Aviation Day Career Panel ..................................... $6,000
- Girls in Aviation Day Video ............................................. $6,000
- Girls in Aviation Day College Fair .................................... $2,500

Attendee Handouts

(Platinum Eagle Level required)

- Registration Tote Bags ..................................................... $40,000
- Name Badge Holders ....................................................... $14,000

Co-Sponsorship is available for some opportunities.

To apply for exhibit space, go to www.WAI.org/20conference

extremely nice, well organized, and awesome staff!”
To apply for exhibit space, go to www.WAI.org/20conference

2020 Exhibit Rules and Regulations

A Admission to Exhibit Hall
Exhibitor badges authorize an employee or representative to enter the exhibit hall during hours when it is open to exhibitors only. Persons wanting to enter the exhibit hall during exhibitors’ only access times must have an exhibitor’s badge to enter. A sponsor badge is not considered an exhibitor badge. If someone with a sponsor badge needs access to the exhibit hall during exhibitors only access times, they also need an exhibitor badge.

Americans with Disabilities Act
Exhibiting companies are responsible for making booths accessible to persons with disabilities as required by the Americans with Disabilities Act, and shall hold WAI harmless from any consequences of exhibiting company’s failure in this regard.

B Booth Assignments and Locations
Exhibit spaces will be assigned in the following manner for the 31st Annual International Women in Aviation Conference for applications RECEIVED by August 31, 2019.

Priority Points will be determined by the number of years exhibited and conference sponsorship the previous year, if applicable. Priority Points are earned in the following manner. If you are interested in becoming a sponsor for an event at the conference, please contact WAI headquarters at 937-839-4647.

1. One point for each year exhibited from 1990 (first conference) through 2019.

2. Points will also be earned based on the previous conference sponsorship. Points for the 31st Annual International WAI Conference will be determined from 2019 sponsorship.
   Example:
   - Diamond Eagle Level Sponsor 6 points
   - Platinum Eagle Level Sponsor 5 points

For applications received after August 31, 2019, assignments will be made on a first-come, first-served basis, with choice of space given to exhibitors in order of the date received. For applications received on the same date, priority will be given to the exhibitor with the highest cumulative Priority Points.

Space assignments will be made with consideration to the individual’s preference to location as much as possible but in keeping with the best interest of the exhibit hall. It is advisable that exhibitors inform WAI management on the exhibit application of any company or exhibit from which they wish to be kept separate. Assignments are made with due regard for the total exhibit hall.

WAI management reserves the right to make the final space assignment, to change the space assignment after the exhibitor’s application is accepted, change the floor plan and move exhibitors if deemed necessary in the best interest of the exhibit hall.

Booth Prices
WAI Member Rates/WAI Non-Member Rates

<table>
<thead>
<tr>
<th>Exhibit Size</th>
<th>WAI Member Rate</th>
<th>WAI Non-Member Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Exhibit Space 10’ X 10’ (100 sq. feet)</td>
<td>Member $2,300/Non-Member $2,900</td>
<td></td>
</tr>
<tr>
<td>2 Exhibit Spaces 10’ X 20’ (200 sq. feet)</td>
<td>Member $3,900/Non-Member $5,100</td>
<td></td>
</tr>
<tr>
<td>3 Exhibit Spaces 10’ X 30’ (300 sq. feet)</td>
<td>Member $5,500/Non-Member $7,300</td>
<td></td>
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</tbody>
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Each additional 10’ X 10’ after 3 spaces

<table>
<thead>
<tr>
<th>WAI Member Rate</th>
<th>WAI Non-Member Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Member $2,100/Non-Member $2,700</td>
<td></td>
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</tbody>
</table>

Corner or end spaces additional

<table>
<thead>
<tr>
<th>WAI Member Rate</th>
<th>WAI Non-Member Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Member $400/Non-Member $500</td>
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What’s Included with Exhibit Booth
Exhibit space size is 10’ x 10’ and includes one 6’ table, two chairs, one wastebasket, pipe and drape, and one standard identification sign per company. For 2020 the Convention Center Exhibit Hall is carpeted. You will not need to provide floor covering.

GES packets will be available in January 2020.

Example:
- All additional furniture, carpet, electrical, and wi-fi must be ordered and paid for by the Exhibitor separately.

Booth Set-up and Tear Down
Exhibits must be set-up by 10:00 a.m. on Thursday, March 5, 2020. If more set-up time is required, please advise WAI’s Exhibit Manager.

Exhibitors may not begin tear down of exhibit booth(s) until 3:00 p.m. on Saturday, March 7, 2020. Violating exhibitors may not be eligible to exhibit in future shows and are subject to Priority Points deduction. During exhibitor set-up and tear down, no one under the age of 16 will be allowed in the exhibit hall.

Booth Specifications and Height Restrictions
Exhibit material and displays must be confined to the limits of the exhibitor’s purchased display space. Exhibits must be installed so they will not project beyond the space allotted. Aisles must be kept clear for normal aisle traffic and cannot be interfered with at any time. All exposed parts of a display must be finished so as not to be objectionable to other exhibitors or attendees. WAI management may request GES to hang curtains to cover any exposed supports. Cost for draping will be at the exhibitor’s expense. Displays that do not conform to WAI exhibit standards will need to be approved and/or modified prior to opening of the exhibit hall. This includes a back of a booth facing the front or side of another exhibit booth.

The 2020 Exhibit Hall is carpeted. No end cap booths are permitted.

Any exhibitor planning a display exceeding 10’ in height is permitted only around the exhibit floor perimeter or upon approval of show management.

WAI no longer allows pop-up tents/canopies in exhibit spaces.

No part of an exhibit, or signs relating thereto, shall be taped, nailed, tacked, stapled, pasted, or otherwise fastened to ceilings, walls, doors, windows, painted surfaces, columns, marble, or fabric in any way, and no holes may be drilled, cored, or punched in the facility walls or floors.

C Cancellation Policy
WAI POLICY IS NO REFUNDS FOR CANCELLATION AT ANY TIME. Due to increasing demand for exhibit space at the WAI conference, payment must be included with the exhibit application for space to be assigned.

E Exhibit Personnel
Five (5) exhibitor badges are included with each 10’ x 10’ exhibit space. Exhibitor badges do not include entry to WAI conference meals, special events, tours or other ticketed events. These badges must be worn during set-up and are required for access to dock area. Additional working badges may be purchased in advance (before February 17, 2020) for $25 each.

Exhibitor badges authorize an employee or representative to enter the exhibit hall during hours when it is open to exhibitors only. Persons wanting to enter the exhibit hall during exhibitors only access times must have an exhibitor’s badge to enter. A sponsor badge is not considered an exhibitor badge. If someone with a sponsor badge needs access to the exhibit hall during exhibit-
We always love the enthusiasm and support of WAI attendees.

To apply for exhibit space, go to www.WAI.org/20conference.

Contractors must show or wear credentials when entering the hall for setup and tear down. Contractors should be included in your listing for exhibitor badges.

Reminder: An exhibitor badge is needed to enter the hall for setup. Arrange to meet outside of the exhibit hall to distribute your company’s badges.

Exhibit Times
- **Wednesday, March 4, 2020**
  - 8 a.m.–6 p.m. Exhibit Set-up* (Exhibitor Only Access)

- **Thursday, March 5, 2020**
  - 8–10 a.m. Exhibit Set-up* (Exhibitor Only Access)
  - 12:50 p.m. Exhibit Hall Opening Ceremony
  - 1–5:30 p.m. Exhibits Open

- **Friday, March 6, 2020**
  - 8–10:30 a.m. Exhibitor Only Access
  - 10:30 a.m.–5 p.m. Exhibits Open
  - (Closed during luncheon Noon–1:30 p.m.)

- **Saturday, March 7, 2020**
  - 8–10:30 a.m. Exhibitor Only Access
  - 10:30 a.m.–3 p.m. Exhibits Open
  - 3–7 p.m. Exhibit Breakdown

*If more set-up time is required, please advise WAI’s Exhibit Manager. Exhibits must be set-up by 10 a.m. on Thursday, March 5, 2020. During exhibitor set-up and tear down, no one under the age of 16 will be allowed in the exhibit hall.

Exhibit Types
Exhibits shall be products or services directly related to aviation or of interest to attendees. Women in Aviation International reserves the right to deny space to any companies not in compliance with the objectives of the conference.

Exhibitor-Appointed Contractor
Any exhibitor using a non-official exhibitor-appointed contractor for installation and dismantling must provide the following to WAI and GES 30 days in advance of the conference:
1. Notification on the exhibitor’s letterhead of its intent to use a non-official exhibitor appointed contractor.
2. Proof of the non-official exhibitor-appointed contractor’s worker’s compensation, and personal and property damage liability insurance coverage (Certificate of Insurance).
3. Contractors must show or wear credentials to be allowed in the exhibit hall for set-up and tear down. Contractors should be included in your listing for exhibitor badges.

General Service Contractor
The official service contractor for the 2020 WAI Conference is: Global Experience Specialists, Inc. (GES)

Questions should be directed to exhibitor services at 800-475-2098 OR 775-323-7700 ext. 242. Exhibitor information will be available online via WAI’s web site at www.wai.org. GES will email the exhibitor service kit in January 2020.

To ensure orderly and efficient installation, operation and removal of displays and to eliminate confusion, GES is the designated WAI official service contractor. WAI encourages all exhibitors to place orders with this firm unless a permanent arrangement has been established with a display house or outside contractor to set-up and dismantle exhibits.

Liability
Exhibitors are solely responsible for the safeguarding of materials, equipment, and displays at all times. General security will be employed by WAI when the exhibit hall is closed and during exhibit hours, but neither WAI nor Disney’s Coronado Springs Resort will be responsible for any loss, theft, damage, injury, or destruction of exhibitor’s property or the property of its agents or employees, by or from any cause whatsoever, and the exhibitor expressly releases WAI and Disney’s Coronado Springs Resort and their respective officers, employees, members and agents from any and all claims for such loss, theft, damage, injury or destruction, or for loss of goodwill (whether or not in relation to any property).

Exhibitor assumes entire responsibility and hereby agrees to protect, indemnify, defend and hold harmless WAI and Disney’s Coronado Springs Resort and their respective officers, employees, members and agents harmless from and against any and all claims, losses, injuries and damages to persons or property, governmental charges or fines and attorney’s fees arising out of or caused by exhibitors’ installation, removal, maintenance, occupancy or use of the exhibition premises, or any part thereof, or arising out of, or caused by exhibitor’s participation in exhibition activities.

Exhibitor must comply at all times with WAI and Disney’s Coronado Springs Resort rules and regulations. Rules and regulations are subject to change prior to the time the exhibition is held, and failure to follow the WAI rules and regulations will constitute a breach of contract.

Media/Public Relations Events
If you are planning a media or public relations event in conjunction with the Women in Aviation International Conference, please notify Director of Communications Kelly Murphy, kmurphy@wai.org.

Publication Bins
Publication Bins will be available for companies to distribute their magazines or publications to conference attendees. Materials may be shipped to the attention of the exhibit manager at the designated shipping and storage site that will be included in the GES exhibitor service kit or may be given to the exhibit manager on-site. There is a charge for this publication bin service (see the exhibit application). WAI encourages exhibitors to participate in this opportunity to further showcase their publications.

Publication Bin Pricing:
Exhibitor $200 per bin
Non-Exhibitor $350 per bin

Raffles, Silent Auctions and Lotteries
Fund raising raffles, silent auctions, or lotteries are not permitted by exhibitors in the exhibit hall.

Shipping and Storage
Disney’s Coronado Springs Resort cannot accept and store exhibit material shipments in advance of the WAI conference. GES will receive and store exhibits and deliver them directly to the exhibit hall on set-up day. GES will remove empty crates, provide storage during the conference, and return the crates on dismantling day.

Detailed shipping information will be furnished in the exhibitor service kit provided by GES in January 2020.

Special Interest Groups (SIGs)
All exhibiting companies wishing to obtain a meeting room or host an ancillary event will need to request that space directly from WAI. Only requests that do not conflict with official WAI meetings or functions will be considered. Requests will be reviewed on a case-by-case basis and approved only if WAI has space to accommodate these requests. Additional expenses associated with these requests are the sole responsibility of the company making the request. Please contact Director of Conferences & Events Kerisa Citro, kcitro@wai.org.

To apply for exhibit space, go to www.WAI.org/20conference
Disney’s Coronado Springs Resort
1000 West Buena Vista Drive
Lake Buena Vista, Florida 32830-8403
Non-Tower rates beginning at $185, and Tower rates beginning at $235 are available through February 3, 2020, or until sold out.

A limited number of government rate rooms are available at the prevailing federal rate.


An oasis set on the shore of Lago Dorado, the re-imagined Disney’s Coronado Springs Resort celebrates the daring spirit of the great Spanish explorers, artists, writers, and architects. Throughout the Resort, discover a blend of classic Spanish influences, imaginative Disney touches and modern comforts both inside and out—so you can feel energized and inspired during your stay.

**Disney's Magical Express Transportation**

Disney’s Magical Express picks you up and takes you from Orlando International Airport (MCO) to your Disney Resort hotel. Departing is also a breeze with the Resort Airline Check-in Service and return transportation to the Orlando International Airport. Reservations are required for this complimentary service, and can be made at www.MyDisneyGroup.com/wai2020/plan-your-visit#Transportation.

Opening July 2019, the re-imagined Disney’s Coronado Springs Resort will feature a new 15-story tower with 500 rooms and rooftop dining.